

BANKRUPTCY

This can be a difficult situation, and as a team we will want to do everything we can to ensure the outcome is maximised for you. Are third party creditors or banks involved, and has a trustee taken over the sale? Are you influenced by repayment factors that are causing you to work to a specific timeline, and are repayments needing to be made? If discretion is key, we can work towards a marketing campaign that may give the potential for an off-market sale.

When is the best time to sell?

The best time to sell comes down to when you are ready and in a position to; however, if you are planning your sale in advance, our favourite time of year is to be on the market selling in January with a little bit of off market campaigning prior throughout Nov/Dec. The reason why we like this is because: during the peak spring selling season lots of people will get sold and ultimately look to buy. What these people will find if there won't be much stock available to them as many other people will have also sold during this point, so having your home available off market during this time can present a good opportunity for a buyer to show interest and secure your home for above market price.

What if we can't afford to pay for marketing?

Our agency provides several different marketing options available which we can

customise to your budget. We also have options that won't cost you anything, and other payment options ensuring still that we maximise sale price without reducing the amount of prospective buyers coming through home.

What if I don't want to do open homes?

This is where our off market strategy would suit best, allowing us to gain price feedback and sell prior to the full sales campaign if we choose to. During this process we can offer to show prospective purchaser's through your home privately to avoid large crowds visiting your home all at once, which is great if you want to be discreet. We also conduct video tours via WhatsApp as well as take property walk-throughs, allowing us a greater reach of potential buyers without conducting an open home.

Our advice and information is general in nature and does not take into account your specific circumstance. Please make sure you talk to your legal representative and carry out your own investigations.

